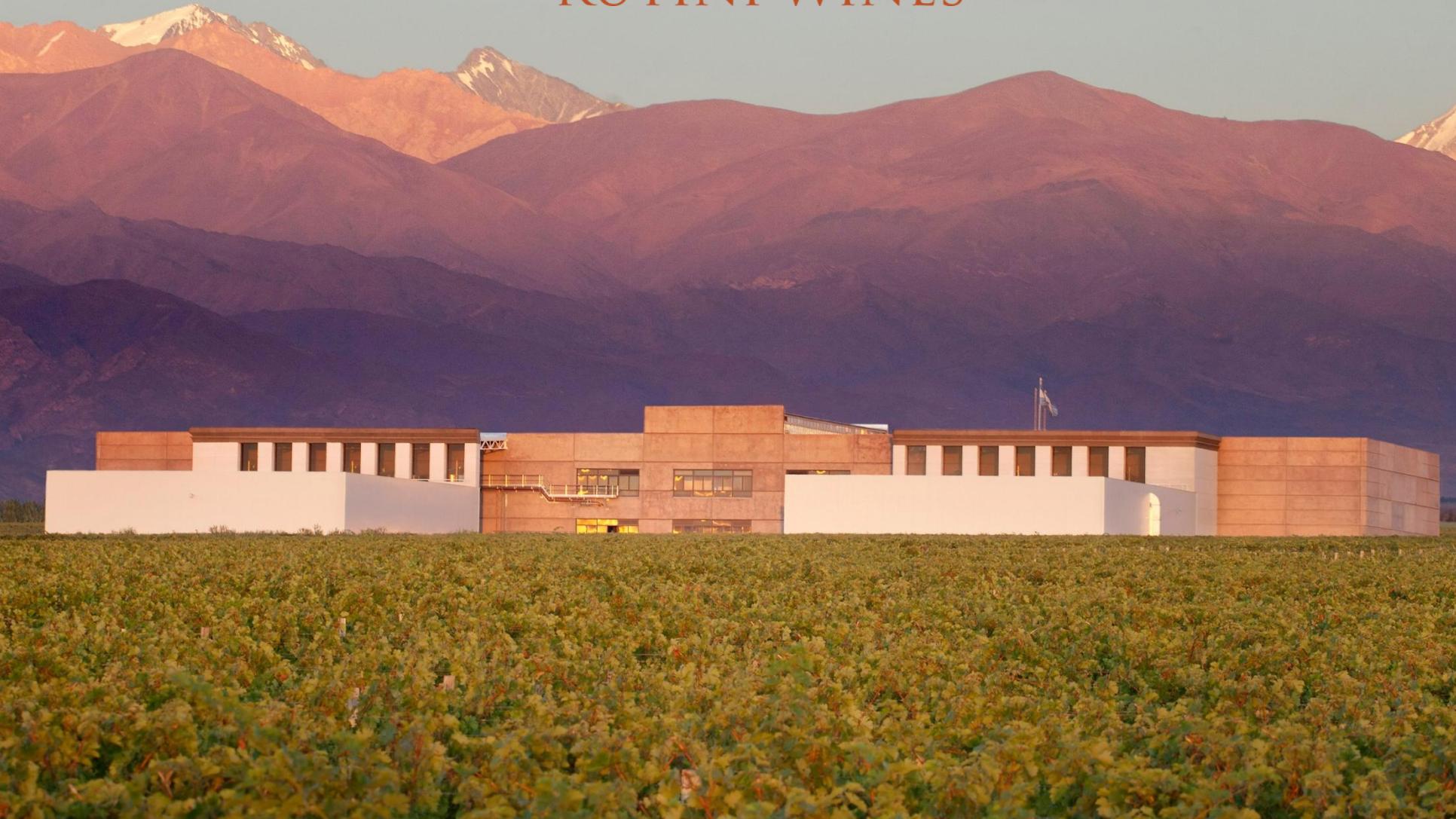




# RUTINI WINES





RUTINI WINES



# Rutini Origins

**It all began in 1885,**

when Rutini Winery was founded by Italian-born **Felipe Rutini.**

Rutini was one of the first to realize the potential for winemaking in Uco Valley and founded **La Rural** Winery, which his family owned for more than 100 years.

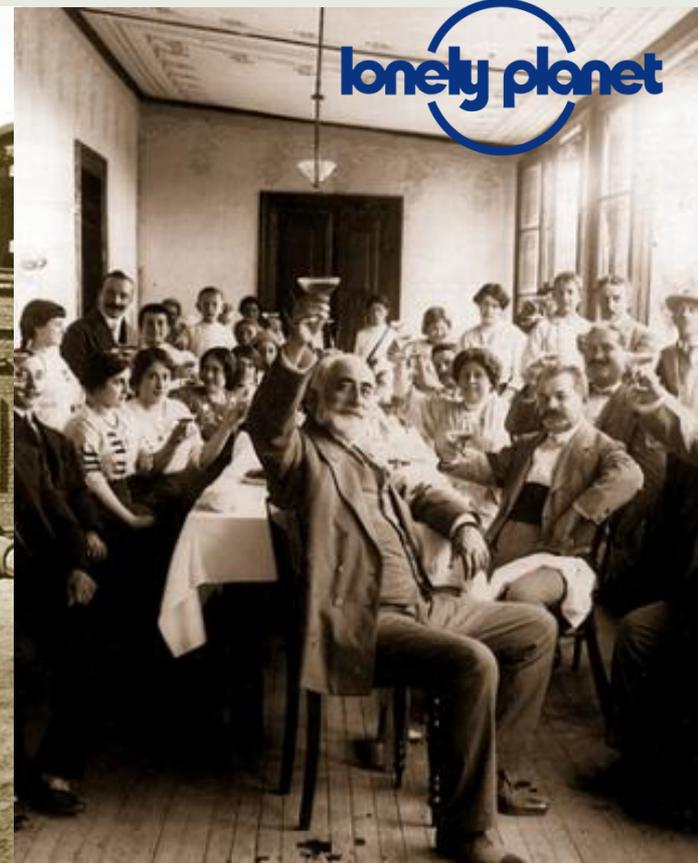


RUTINI WINES

# Destination: La Rural

The museum and winery at the original Rutini estate at La Rural is the most visited wine destination in Mendoza, with more than 80,000 tourists a year.

*“The museum is fascinating - there’s a huge range of winemaking equipment from over the years on display.”*





RUTINI WINES

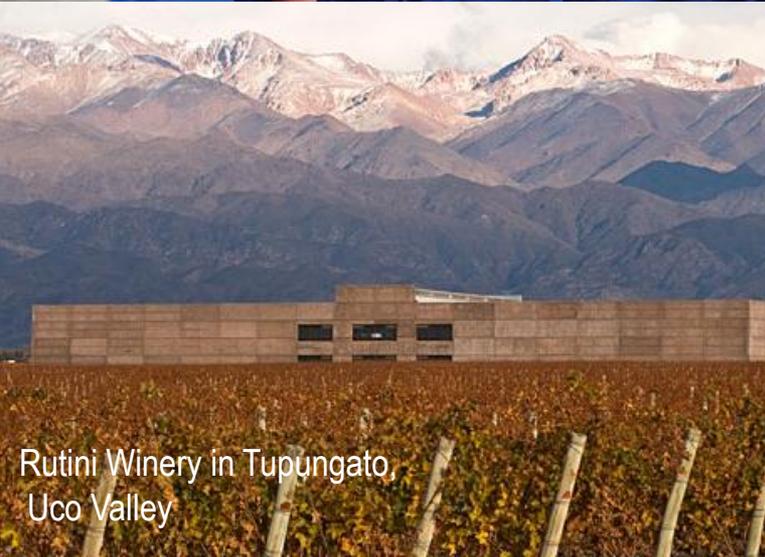


Mariano Di Paola,  
Chief Winemaker

## 1994

A new chapter in the winery history begins as ownership transfers from the Rutini family to two of Argentina's foremost wine legends.

Under the direction of winemaker **Mariano Di Paola**, Rutini fulfills its potential as a producer of fine wines and is the premium wine leader in Argentina.



Rutini Winery in Tupungato,  
Uco Valley

## 2008

The winery opens a state-of-the-art production facility in Tupungato, Uco Valley.



Elena Restaurant at the Four Seasons, Buenos Aires

**2014** Rutini announces new distribution partnerships to build the U.S. market. Trumpeter, Encuentro and Apartado wines become a new priority for brand awareness and sales.

**Rutini is a prestige brand in Argentina – an ultra-premium leader, consistently featured on the best wine lists.**

# TUPUNGATO

*“the place to watch the stars”*

The history of Rutini started at La Rural, but its future path is unfolding at the new Tupungato winery in the heart of the Uco Valley, one hour southwest of Mendoza. Tupungato means “the place to watch the stars,” in the local Huarpe Indian language and was once a southern outpost of the Incan empire. Today it is where the stars of the Rutini wine portfolio are crafted.

The winery is situated on 568 acres, of which 371 acres have been planted since 1996. Only 21 miles away rises Tupungato volcano, the world’s tallest active volcano.

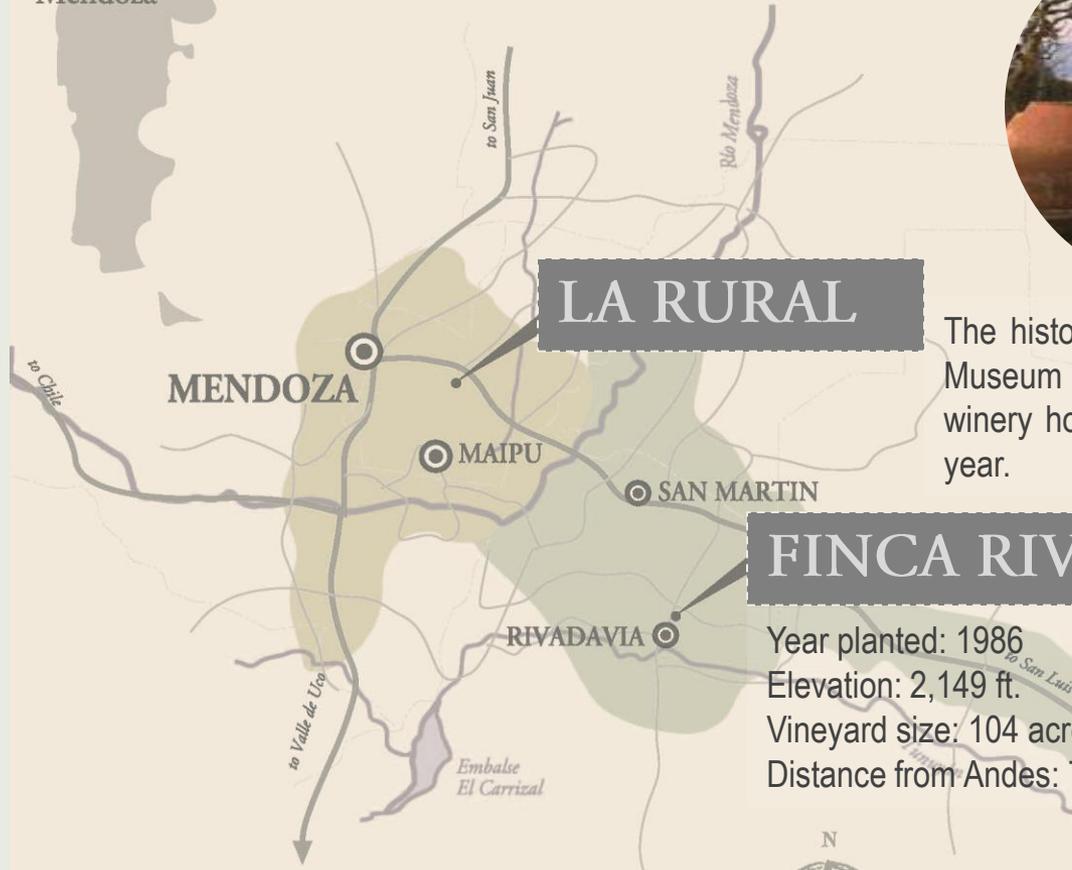
ARGENTINA



Mendoza

## MAIPU & EAST REGION

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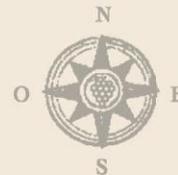


LA RURAL

The historic La Rural Winery and Wine Museum was founded in 1885. The winery hosts thousands of visitors each year.

FINCA RIVADAVIA

Year planted: 1986  
Elevation: 2,149 ft.  
Vineyard size: 104 acres  
Distance from Andes: 75 miles



# UCO VALLEY REGION

RUTINI WINES



MENDOZA



TUPUNGATO

LA ARBOLEDA

## FINCA TUPUNGATO

*In 2008, the winery opened a state-of-the-art production winery facility.*

Year planted: 1998

Elevation: 4,130 ft.

Vineyard size: 568 acres

Distance from Andes: 22 miles

TUNUYAN

## FINCA LA CONSULTA

Year planted: 1926

Elevation: 3,117 ft.

Vineyard size: 74 acres

Distance from Andes: 15 miles

## FINCA ALTAMIRA

Year planted: 2005

Elevation: 3,609 ft.

Vineyard size: 185 acres

Distance from Andes: 9 miles

La Consulta

GENIO BUSTOS



# Mountain Winemaking

Wine growing at the foot of the Andes is defined by extremes, notably in temperature and elevation. The Andes create a corridor of cooling air in the Uco Valley that can account for a **25-degree temperature difference** between night and day.



Harvest starts at the end of January and ends in early May – the Rutini team manages **one of the lengthiest ripening cycles in the world.**





## RUTINI WINES

# The Harvest

Rutini practices **100% hand harvesting** with teams of more than 120 workers in place through the season.



Upon arrival the grapes are transferred to refrigeration units at the winery entrance that lower the temperature to 10-degrees Celsius.



The simple, clean design of the winery built from cement blocks **ensures thermal regulation** to a constant cellar temperature.



To ensure maximum accuracy in fruit selection, Rutini is the first Argentine winery to use an advanced **Optical Grape Sorter**.



RUTINI WINES



## Vinification

The interior layout of the Tupungato winery allows for minimal handling with an emphasis on **gravity transfer**.

Rutini practices a **gentle pressing technique**. Custom tank designs facilitate maximum extraction of flavor at early stages of fermentation to avoid harsh tannins.

Rutini has **nine different types of fermentation vessels** of varying capacity, ranging from their trademark diamond tanks to cement eggs and 600-liter wood fermenters

### Micro-Vinification

For the stars of their Malbec portfolio, Di Paola and his team have identified and replanted 26 distinct Malbec strains from the best parcels in Mendoza at Tupungato; each lot is vinified separately in 600-liter wood tanks.



RUTINI WINES

## Barrel Room

The Rutini barrel room is situated adjacent to the vinification area, designed with thick, cement walls to help maintain **naturally low temperatures**.

The winery relies on **French** oak, sourced from a variety of cooperages.

Di Paola prefers a more **restrained** approach to wood, and the team tests many combinations of toast treatment and aging times in barrel.





RUTINI WINES

# 2014 PORTFOLIO

PREMIUM  
VARIETALS

TRUMPETER

SUPER  
PREMIUM

RUTINI  
ENCUENTRO

ICON

APARTADO





RUTINI WINES

# Rutini Trumpeter



## Chardonnay

Varietal: 100% Chardonnay  
Vineyards: Tupungato, Mendoza  
Malolactic Fermentation: 30%  
Aging: 50% New, 50% old French Oak barrels for 7 months.

## Winemaker Notes

Trumpeter Chardonnay is a fresh and elegant wine displaying intense bright yellow color with greenish undertones. Aromas of rich tropical fruit lead into flavors of green apple and floral nuances, followed by hints of vanilla and minerals. Fresh acidity and minerality leaves a persistent finish.



## Malbec

Varietal: 100% Malbec  
Vineyards: Tupungato, Mendoza  
Malolactic Fermentation: 100%  
Aging: 30% New American oak, 30% new French oak and 40% American Oak barrels for 7 months.

## Winemaker Notes

Trumpeter Malbec displays an inky and dense color with attractive cherry aromas and a touch of cinnamon and sweet spice. A full, fruity wine, with excellent body, intense tannins and flavors of cherry, blackberry, boysenberry and plum intermingled with hints of cardamom and pepper, and a long, full finish.



RUTINI WINES

# Rutini Trumpeter



## Malbec Syrah

Varietal: 50% Malbec, 50% Syrah  
Vineyards: Tupungato, Mendoza  
Malolatic Fermentation: 100%  
Aging: 40% new American Oak, 40% new French Oak, 20% used French oak for 7 months

## Winemaker Notes

The Trumpeter Malbec Syrah is a concentrated but supple blend with aromas of crushed berries, chocolate, and tobacco. Complex flavors of berry fruit combine with toasty notes from the oak treatment. Sweet, smooth tannins support excellent structure and good length.



## Cabernet Sauvignon

Varietal: 100% Cabernet Sauvignon  
Vineyards: Tupungato, Mendoza  
Malolatic Fermentation: 100%  
Aging: 50% new and 50% used French oak barrels for 9 months

## Winemaker Notes

A wine with remarkable red color offset by blue highlights. The nose offers a complex combination of fruit aromas, spiciness and a hint of eucalyptus. Vanilla and chocolate flavors are well-integrated from the oak; the wine is round and firm to taste.



RUTINI WINES

# Rutini Encuentro



## Chardonnay

Varietal: 100% Chardonnay  
Vineyards: Tupungato, Mendoza  
Malolatic Fermentation: 50%  
Aging: 100% New French Oak for 10 months

## Winemaker Notes

Well-structured and complex, this is a vibrant Chardonnay with concentrated tropical fruit flavors and aromas. Crisp acidity is well-balanced with oak notes; the palate shows layers of vanilla, honey, a hint of minerals and ends in a long, elegant finish.



## Malbec

Varietal: 100% Malbec  
Vineyards: Tupungato, Mendoza  
Malolatic Fermentation: 100%  
Aging: 50% New French Oak, 50% New American Oak for 12 months

## Winemaker Notes

A concentrated and intense garnet red gives way to violet floral notes and fresh red and black fruits on the nose. Full-bodied tannins and rich dark chocolate and ripe fruit notes are present on the palate. An intense and complex Malbec with well-rounded acidity and a velvety finish.



RUTINI WINES

# Rutini Encuentro



## Barrel Blend

Varietal: 20% Malbec from Tupungato, 10% Malbec from La Consulta, 30% Cabernet Sauvignon from Tupungato, 10% Petit Verdot from La Consulta, 10% Cabernet Franc from Tupungato, 10% Merlot from Altamira, 10% Merlot from Tupungato  
Malolactic Fermentation: 100%  
Aging: 100% new French Oak for 18 months

## Winemaker Notes

A well structured red blend, vibrant ruby in color. On the nose, captures an appealing mix of well-ripened red fruits with soft floral notes of lavender and violet from the Malbec. Aromas of mint and menthol combined with licorice and thyme essences are transmitted from the Petit Verdot. Notes of fresh plum and blackberry preserves are also present from the Merlot. It is topped off with hints of spice undertones of black and red pepper from the Cabernet Sauvignon and Cabernet Franc. The delicate combination of chocolate, tobacco, coffee and vanilla essences stem from 18 months in new French oak. Overall this is smooth and well-balanced from the intense fruit flavors to the solid structure and elegant tannins

“Encuentro” is a “perfect meeting” of flavor, aromatics and texture sourced from the finest vineyards in Uco Valley.



RUTINI WINES

# Rutini Apartado



## Gran Malbec

Varietal: 100% Malbec

Vineyards: Tupungato, La Consulta and Altamira, Mendoza

Malolatic Fermentation: 100%

Aging: 100% French Oak for 18 months

## Winemaker Notes

An intense red Malbec with purple undertones. On the nose, complex, elegant, floral aromas mix with fruit notes. It is ample and persistent on the palate displaying good concentration. Powerful yet smooth with hints of licorice, cocoa beans and coffee – signs of its French oak aging. This grand Malbec stands out from the rest with a long and unforgettable finish.



# RUTINI WINES

## Accomplishments



**90** points  
Wine Enthusiast  
*2010 vintage*

**94** points  
Tim Atkin, MW

**91** points  
Steven Tanzer  
*2009 vintage*

**91** points  
Wine Advocate  
*2008 vintage*

### Rutini Trumpeter



2013 Chardonnay

**91** points  
Tim Atkin, MW



2012 Malbec

**90** points  
Tim Atkin, MW



2012 Cabernet Sauvignon

**88** points  
Tim Atkin, MW

### Rutini Apartado



**90** points  
Wine Enthusiast  
*2010 vintage*

**93** points  
James Suckling  
*2010 vintage*

**94** points  
Tim Atkin, MW  
*2010 vintage*

**93** points  
Wine Advocate  
*2008 vintage*